



# Release Questionnaire management 2.1.0

Date 28.08.2023

## 1. New UI

The interface for answering is more appealing and convenient now

The screenshot displays the 'Questionnaire Manager' interface for 'Interview №90'. The interface is divided into a left sidebar with 'Interviews' and 'Questionnaires' sections, and a main content area. The main area shows a progress bar with 'New', 'In progress', and 'Completed' stages. Below the progress bar, there is a header section with 'Questionary' (SalesUp Products evaluation: Customer voice), 'Owner' (Zachariah Kershner), 'Category', 'Date of interview' (7/25/2023, 2:27 PM), and 'Contact' (Stewart Crispin). The main content area is titled 'INTERVIEW' and contains a table of questions and answers.

Question	Answer
Do you use SalesUp products?	<input type="radio"/> Yes
What products do you use?	<input checked="" type="checkbox"/> Scoring models for Creatio <input checked="" type="checkbox"/> Vacation requests for Creatio
What is your favorite SalesUp product?	Scoring models for Creatio
State the benefits of our products	Cool
Date when the product was last used	7/24/2023
Out of 10 points, how cool are SalesUp products?	10

## 2. Question groups

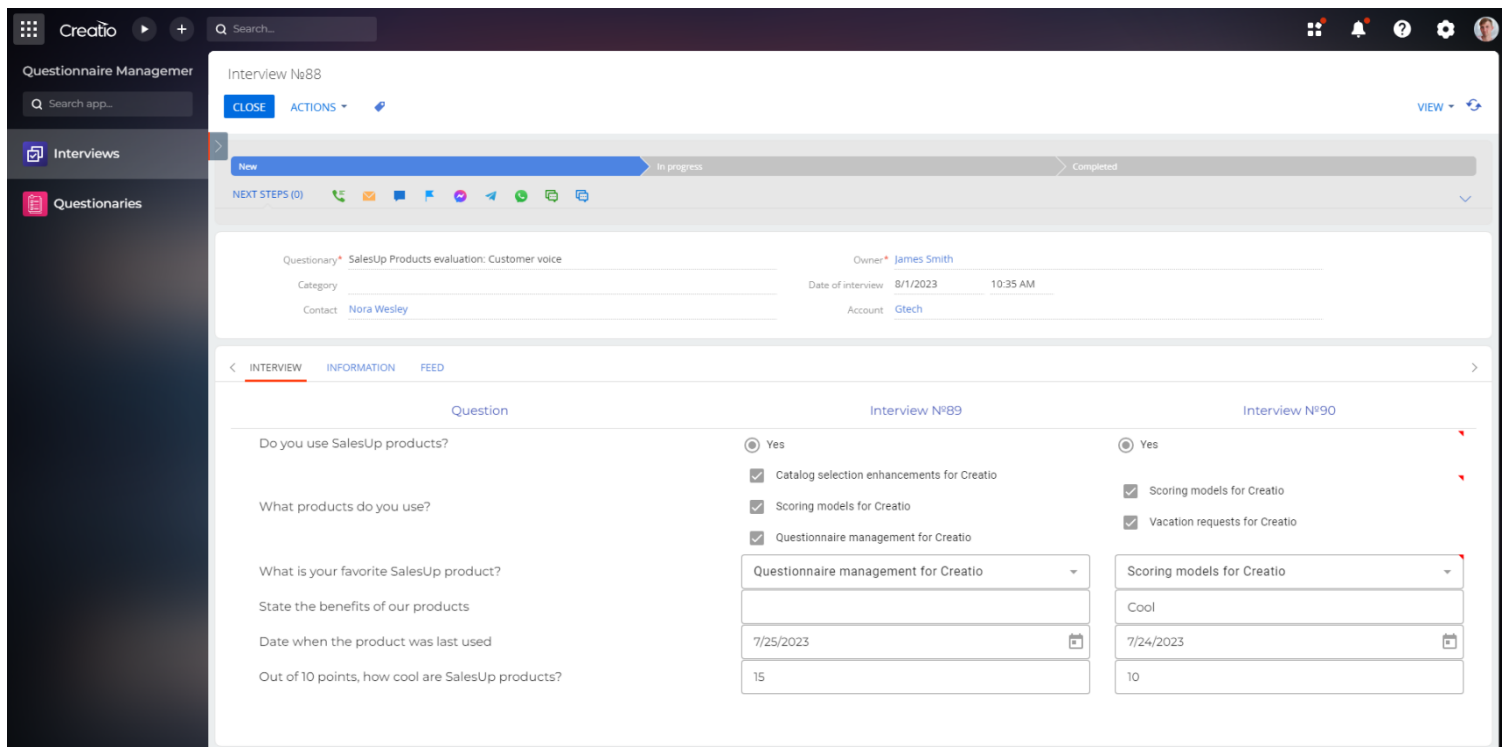
The ability to group the questions in blocks which you can open and close while working with questionnaires

The screenshot displays the 'Questionnaire Manager' interface for 'Interview №106'. The interface is divided into a left sidebar with 'Interviews' and 'Questionnaires' sections, and a main content area. The main area shows a progress bar with 'New', 'In progress', and 'Completed' stages. Below the progress bar, there is a header section with 'Questionary' (Evaluation form), 'Owner' (Vladyslav Lytvynchuk), 'Category', 'Date of interview' (8/28/2023, 6:06 PM), and 'Contact' (Winter Hodge). The main content area is titled 'INTERVIEW' and contains a table of questions and answers, with questions grouped into expandable blocks.

Question	Answer
<b>Dealing with objections - 70%</b>	
Manager uses active listening techniques, asks clarifying questions	1
Worked up objections	N/A
Were there any objections from the client?	1
<b>Greeting part - 30%</b>	
Greeted a client?	0
Manager introduced himself to the client?	1

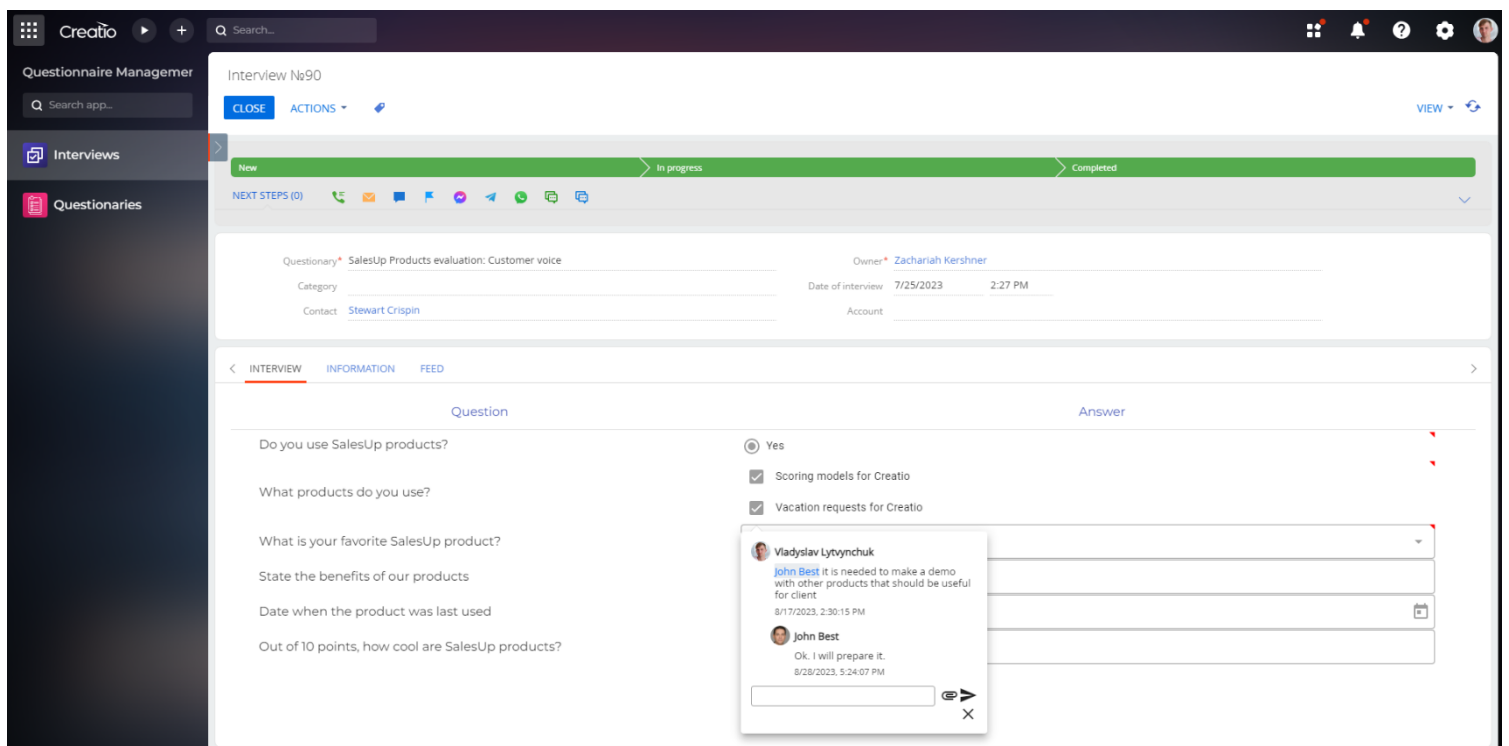
### 3. Questionnaire groups

The ability to create a group of questionnaires and complete each of them separately. The results of all groups can be shown in a single interface



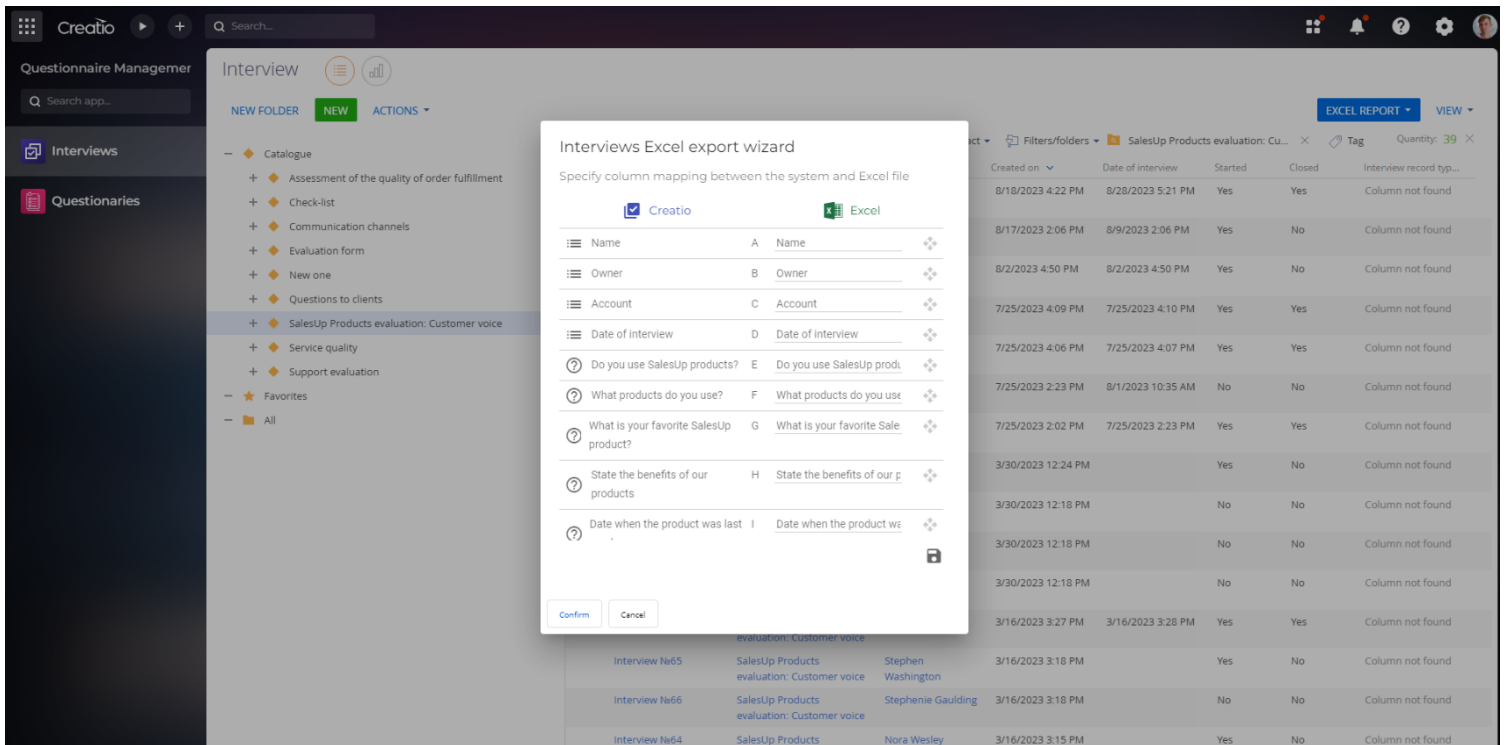
### 4. Comments

The ability to leave comments to each question: write text messages, mention other system users, and answer the questions



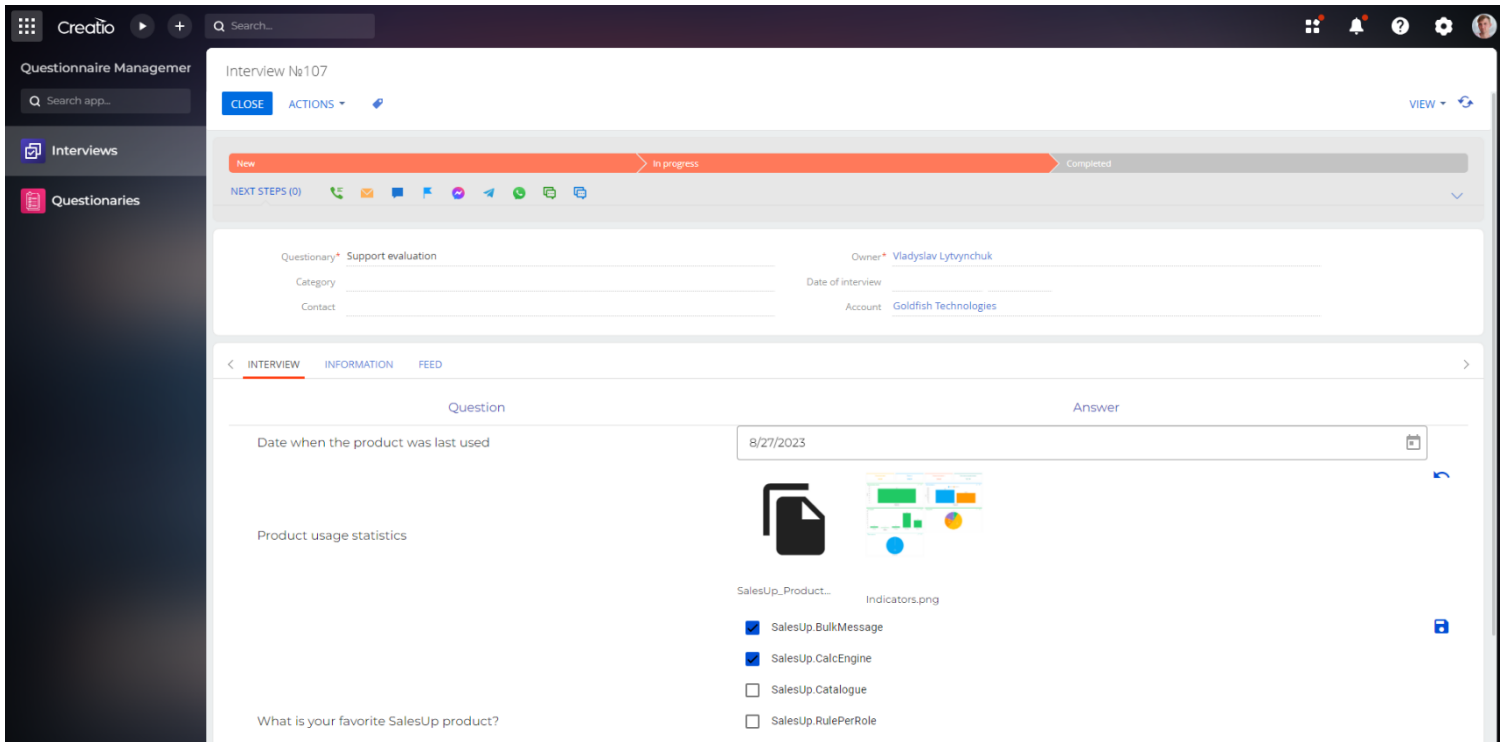
## 5. Excel

The ability to use the wizard to export reports to Excel to configure an arbitrary file format into which survey results with answers will be downloaded has been added



## 6. New answer types

New answer types (short text, time, image file) have been added



## 7. Question tips

This ability allows you to create a wider description of questions

The screenshot displays the 'Questionnaire Manager' interface for 'Interview №103'. The interface includes a sidebar with 'Interviews' and 'Questionnaires' sections. The main content area shows a progress bar with 'New', 'In progress', and 'Completed' stages. Below the progress bar, there are fields for 'Questionary', 'Category', 'Contact', 'Owner', 'Date of interview', and 'Account'. The 'INTERVIEW' tab is active, showing a list of questions and their corresponding answers. A tooltip is visible over the 'Date when the product' question.

Question	Answer
Do you use SalesUp products?	<input type="radio"/> Yes
What products do you use?	<input checked="" type="checkbox"/> Catalog selection enhancements for Creatio <input checked="" type="checkbox"/> Vacation requests for Creatio <input checked="" type="checkbox"/> Questionnaire management for Creatio
What is your favorite SalesUp product?	Questionnaire management for Creatio
State the benefits of our products	100
Date when the product	8/28/2023
Out of 10 points, how cool are SalesUp products?	100

## 8. Statuses

The survey status indicator instead of the previous boolean values of Started and Completed has been added. The DCM panel is also configured

## 9. History

History of changes to basic survey data: Owners, Statuses, etc.

The screenshot displays the 'Questionnaire Manager' interface for 'Interview №103'. The 'INFORMATION' tab is active, showing a 'History' section with a table of changes. The table has columns for 'Start date', 'End date', 'Interview status', 'Owner', 'Category', and 'Date of interview'.

Start date	End date	Interview status	Owner	Category	Date of interview
8/28/2023 5:21 PM		Completed	James Smith		8/28/2023 5:21 PM
8/18/2023 4:22 PM	8/28/2023 5:21 PM	In progress	James Smith		8/28/2023 5:21 PM
8/18/2023 4:22 PM	8/18/2023 4:22 PM	New	James Smith		8/28/2023 5:21 PM

## CONTACT US:

[salesup-it.com](http://salesup-it.com)  
[rnd@salesup-it.com](mailto:rnd@salesup-it.com)  
[care@salesup-it.com](mailto:care@salesup-it.com)

+38 050 140 11 22

